



The Jinan Innovation Zone - Introduction and Cooperation Possibilities

13th January 2022

Jinan - Main Information

Capital of Shandong Province, famous "City of Springs"

With ca. 100 million inhabitants, Shandong is China's second biggest province according to population and third biggest province according to GDP

Jinan has a total area of 10244km² with a permanent population of 9 million

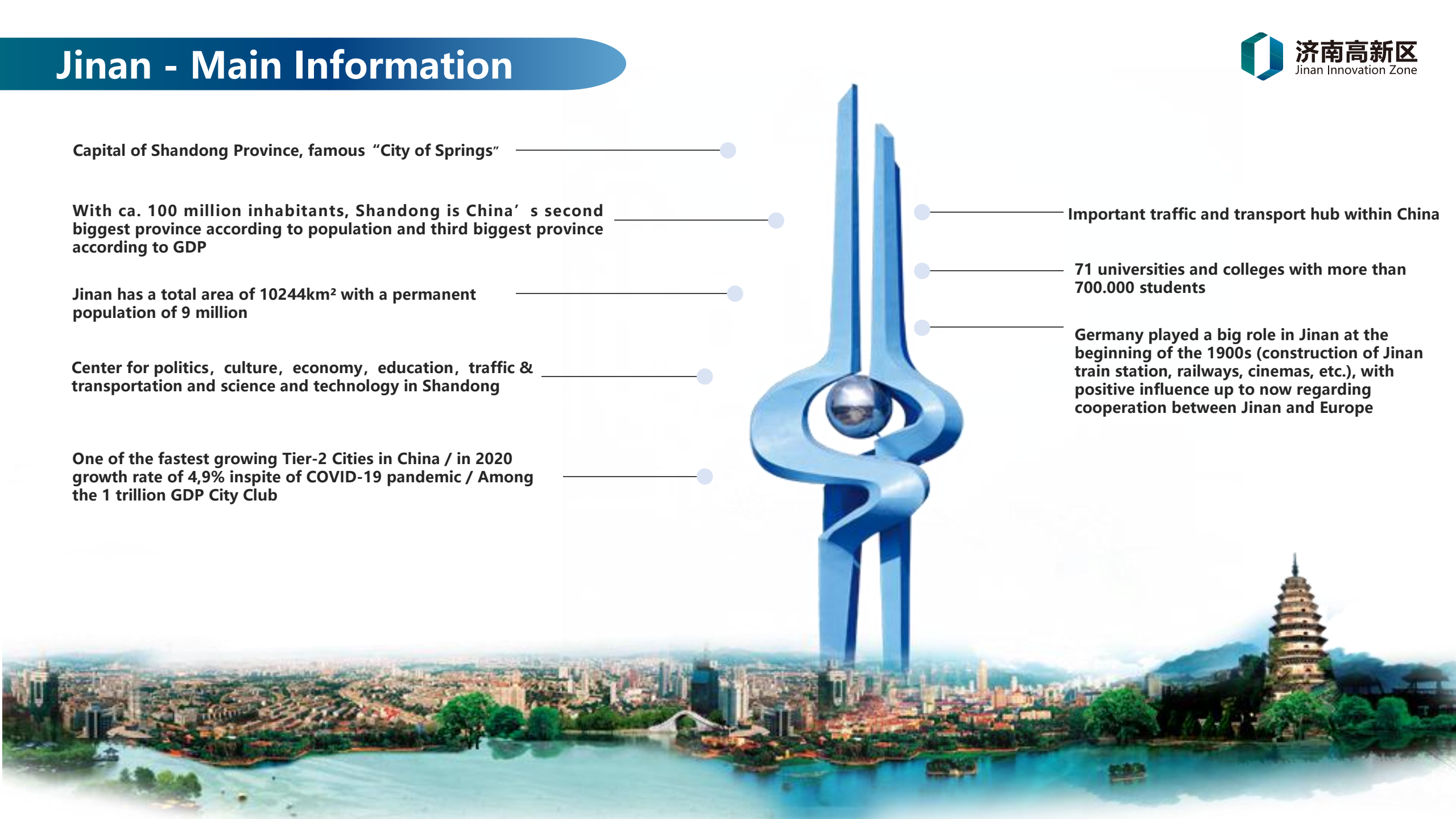
Center for politics, culture, economy, education, traffic & transportation and science and technology in Shandong

One of the fastest growing Tier-2 Cities in China / in 2020 growth rate of 4,9% inspite of COVID-19 pandemic / Among the 1 trillion GDP City Club

Important traffic and transport hub within China

71 universities and colleges with more than 700.000 students

Germany played a big role in Jinan at the beginning of the 1900s (construction of Jinan train station, railways, cinemas, etc.), with positive influence up to now regarding cooperation between Jinan and Europe



Location

Optimal geographical location directly between Beijing and Shanghai; 1.5h to Beijing and 3h to Shanghai;

Jinan connects the biggest economic Regions Bohai Economic Rim (Beijing, Tianjin, Dalian) and Yangtze River Delta



Jinan Innovation Zone (JIZ) - Main Information

The JIZ is the High-Tech Zone/Investment Zone/Economic Development Zone in Jinan



One of the first national-level high-tech development zones



Over 70,000 companies



Covers an area of 291 km²

According to an official ranking published by the MIIT in 2021, Jinan Innovation Zone ranks 13th of all 169 economic development zones in China, and ranks 1st in Shandong Province.

Info: The first batch of national level High-Tech Zones have been set up by the state council in 1991 to push forward regional economic development. They provide preferential policies for Foreign companies to settle down.

JIZ - Guiding Industries and Industry Parks

ELECTRONIC INFORMATION

QILU SOFTWARE PARK



Over 2,400 electronic information companies with close to 200,000 employees:

- Software
- Big Data
- New generation of information technology (NGIT)
- Cloud computing
- Artificial intelligence(AI)
- Internet of Things (IoT)
- Integrated Circuit Design
- Chip Production

INTELLIGENT EQUIPMENT

AIRPORT ECONOMIC ZONE / INTELLIGENT EQUIPMENT CITY

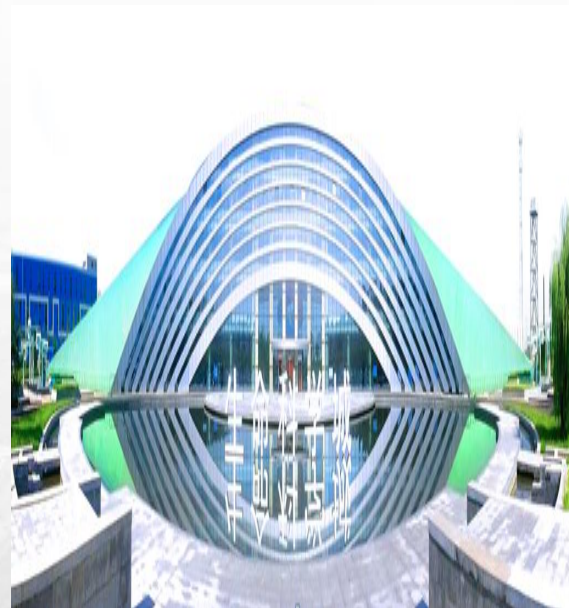


Over 1,500 companies related to the fields of intelligent equipment manufacturing:

- Traffic Equipment / Automotive Industry
- Equipment for renewable energy
- Transmission and distribution equipment
- Engineering machinery
- Intelligent robots
- General Aviation
- New materials
- Aerospace

LIFE SCIENCES

LIFE SCIENCE CITY



More than 3000 life science companies:

- Bio-Medicine
- Medical Equipment
- Anti-Aging Cosmetic Products
- Health Care

MODERN SERVICES

HANY GOLD VALLEY



Over 700 financial companies:

- Financial Services
- Logistics

JIZ - Main Foreign Companies



Global leader in automotive engine cooling systems and automotive air conditioning systems



Swedish WFOE - Leading company for Bearing technology & manufacturing



Automotive Spare Part Supplier



Heavy commercial vehicles suspension systems Supplier



Service Provider in different automotive subdivision markets - manufacturer of key spare parts



Turbocharger Manufacturer



Steering system technology solution provider



Automotive key spare part manufacturer



Solution Provider for commercial vehicle control systems



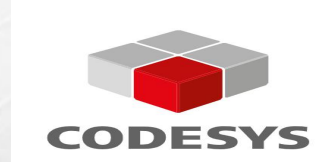
Tools, service and technical solutions for the mining and construction industries



Automotive Manufacturer



Spice mixtures and seasoning blends for the food industry



Leading manufacturer of independent automation software for engineering control systems.



Heat transfer technology and fluid technology



Global investment manager and business builder in logistics, real estate, infrastructure, finance and related technologies



Leading company in industrial automation - built biggest factory on the globe in the JIZ

JIZ - Representative companies

ELECTRONIC
INFORMATION

QILU SOFTWARE PARK



Inspur is China's leading cloud computing and big data service provider, China's biggest company for server manufacturing

INTELLIGENT EQUIPMENT

INTELLIGENT EQUIPMENT
CITY



China's biggest heavy duty truck manufacturer

LIFE SCIENCES

LIFE SCIENCE CITY



Biggest Biomedicine company in Shandong

MODERN SERVICES

HANY GOLD VALLEY



Lithium Niobate thin films manufacturer for wafers



China's third biggest car manufacturer



Famous biomedicine company



Robotics and Face Recognition



Laser Machine Manufacturer



Medical Equipment



Industry Benchmark - Internationalized Manufacturing Basis

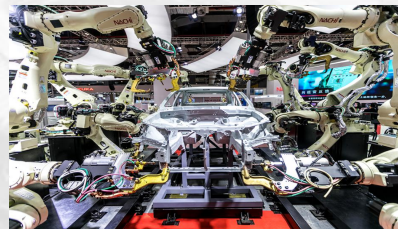
Most of the companies that settled down are leading enterprises from following industries (combining office space, R&D & Manufacturing):

- Electronic Information
- High-End Equipment
- Biomedicine
- Smart Production Industry

Electronic Information



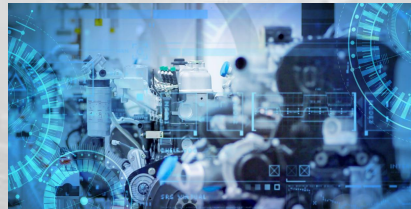
High-End Equipment



Biomedicine



Smart Manufacturing



Total Area of
160.000m² /
240 Mu

One floor
factories / 3-4
floor factories
for rent

Total Area of
Building Space
184.700m²

35100m² are
manufacturing
service facilities

Standard Factory buildings to support enterprises development

One floor factories (all fully rented at the moment; new factories under construction and ready mid of next year)

Area size	Height and load-bearing	Property rights	Quality Standarts
Ca. 6000m ²	Height ca. 12.9m; floor bearing load. ca. 100KN/m ² (ca. 10200 KG/m ²)	50 years for manufacturing	German Style artistic design

3-4 floor factories

Area size	Height	Load-bearing	Property rights
Ca. 1450m ² - 8200m ²	Ground floor 6 - 7.2m; 2 - 4 floor ca. 4.5m	Ground floor 100KN/m ² (ca. 10200 KG/m ²); 2 - 4 floor 5KN/m ² (ca. 510KG/m ²)	50 years for manufacturing

Related Costs:

Renting:

1.) For 3-4 floor factories, the 1-2 floor have to be rented together

1st floor	2nd floor	3rd floor	4th floor
1.05 Yuan / Day / m2 (together with 2nd floor)	1.05 Yuan / Day / m2 (together with 1st floor)	0.8 Yuan / Day / m2	0.7 Yuan / Day / m2

Buying:

1.) For 3-4 floor factories, the 1-2 floor have to be bought together

1st floor	2nd floor	3rd floor	4th floor
5000 Yuan / m2 (together with 2nd floor)	4500 Yuan / m2 (together with 1st floor)	4300 Yuan / m2	4000 Yuan/ m2

Procedure:

Renting:

- 1.) Register a company in the Airport Economic Zone
- 2.) Sign a renting contract between COMPANY and JINAN HI-TECH HOLDING Group
- 3.) Pay 3 months rent in advance and the first rent payment
(usually for 6 months; due every 6 months)
- 4.) Factory is successfully rented and manufacturing equipment can be moved in

Buying:

- 1.) Register a company in the Airport Economic Zone
- 2.) When signing the purchasing contract, 40% of total value needs to be paid (including advanced payment)
- 3.) Handle bank loan formalities for remaining value
- 5.) When bank loan formalities are handled, the factory purchase is done

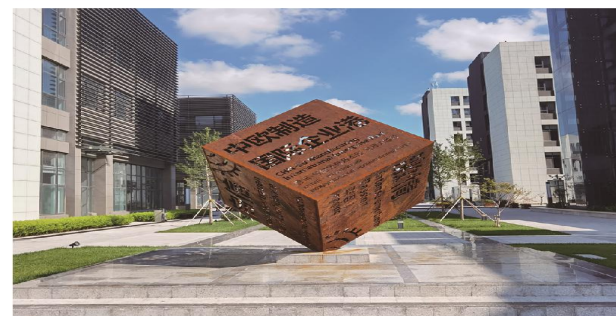
... Building Taxes & Urban land use tax will still be due every year

IMPRESSIONS

JINAN HI-TECH AIRPORT ECONOMIC ZONE | 济南临空产业集群

展翼世界

中欧制造国际企业港实景图



LIVING FACILITIES: SUPERMARKETS, RESTAURANTS, GYM, APARTMENTS, etc.



JIZ 20 Preferential Policies for High-Quality Development

Investment
Attraction

Emerging
Industries
Development

Biomedicine
Companies
Development

Headquarters
Economy

Increase the
level of open-up

to create

Smart JIZ

Innovative JIZ

Healthy JIZ

Modern JIZ

Open JIZ

Investment Attraction

Investment
Reward for
Land
Acquisition
Projects

Investment
Reward for
Equipment
Investments

Subsidies for
manufacturing
facilities
(renting or
buying)

Subsidies for
Company
Operations

Awards for
industrial basis
operations

Foreign
Investment
Award for
manufacturing
projects

Emerging Industries Development

Subsidies
for IC
industry
companies

Office Use
Subsidies

Subsidies for
setting up
public
platforms

Subsidies for
R&D

Biomedicine Companies Development

Award for registering pharmaceuticals and medical equipment

Award for bringing new pharmaceuticals and medical equipment on the market

Headquarters Economy

Award for registering a headquarter of a company

Award for new settled down banks, securities companies, insurances, etc

Subsidies for Headquarter companies for renting or buying offices

Award for Headquarter companies with high economic contribution

Award for new settled down financial institutions, trade companies, retailers, logistics, etc. with high economic contribution

Increase the level of open-up

Award for projects with foreign investment registered capital

Award for import/export companies

Award for foreign education institutions, travel bureaus, etc.

Summary:

- There are additional preferential policies in addition to the mentioned ones (mainly Talent policies, that provide tax-benefits to company leaders)
- There is no preferential policy that is directly related to the amount of tax contribution and a tax-free period
- All the policies contribute to a „tax free period“, but are realized through other policies as mentioned (for example the headquarters economy preferential policies have a policy of tax refund related to tax contribution)

DETAILED CONTENT OF THE POLICIES CAN BE SENT TO THE PARTICIPANTS AFTERWARDS

- Located directly in the Center of the JIZ
- 62 Apartments altogether
- Around 31 m² / apartment
- Apartments have furnitures, kitchen, TV, washing machine, etc.
- Apartments are free of rent (but there might be some fees for the property management company)

Application Process:

- 1.) Company in the JIZ can apply for for these apartments directly at the JIZ related department (Party Working Group)
- 2.) After approval of the industry park and related departments, apartment can be selected

THANK YOU!

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